



CORPORATE PRESENTATION

MINDS 
PEOPLE

Talent & Opportunities together

WHO ARE WE

MiNDS People is international recruitment company, specialized in the IT domain. We bring specific know-how of building professional networks through reference-based recruiting & relationship management that results in speed & high quality of delivery.

MiNDS People was established in 2008 by a team of professionals bringing solid knowledge in the IT recruitment services. Since the very beginning of the company, the recruiting approach has been solely focused on delivering passive candidates who normally would not apply to any job posting online.

MiNDS People is currently operating in Bulgaria, Sweden and Serbia. We have won the confidence and trust of more than 40 clients like UBER, HP, Software AG, VMware, Computer Science Corporation, PayPal and many more. Our team believes that identifying the right person to fit into a company is a complex mixture of HR skills and true, deep and multifaceted understanding of the business of the company and its culture & environment.

At **MiNDS** we think IT and speak IT.

SERVICES

As we are specialized in IT recruitment, we know very well how diverse and unique the people and the positions in the IT sector may be. That's why MiNDS has developed and offers to its clients flexible and versatile services suited to pinpoint the best candidates in a multitude of situations - from entry-level to project leaders and IT gurus with unorthodox mix of talents.

IT Recruitment - permanent placements

Based on our experience of the IT industry we identify, contact and motivate the best fit for any IT position.

IT Staffing

A wide-reach contract-based service that covers the need for temporary IT personnel with various levels of experience.

Project Recruitment

Designed especially for complex assignments – both long-term and short-term – where a full team of people with various skills and roles are needed.

KEY ADVANTAGES

Complementary process

We encourage our customers to use their own job postings online and reach out to the candidates actively looking out for a job. We will deliver the professionals who would not apply to these postings.

Network of *passive* candidates

At MiNDS we do not use job postings. We purely work through networking and reference-based recruiting that delivers candidates who would not be reachable by the orthodox approaches.

Candidate relationship management

We know our candidates personally and would invest whatever time needed so we find the right opportunity for them. We build relationships that rely on trust.

Delivery promise

In a market so competitive, candidates might have 2 or more offers to choose from. We are involved in the end-to-end selection process and take responsibility in the delivery phase through the relationship we have built.

Risk-free services

Our customers do not pay any commissions to us upfront. We are confident of the quality of services we provide and we will bill our client only when a successful hire is made.

CUSTOMER PROMISE

At MiNDS, we

- Recruit exclusively for the IT sector. We think IT and speak IT.
- Know our candidates personally, much beyond their CV.
- Give you access to quality passive candidates who don't normally reply to job ads.
- Know the IT business inside-out. We understand how IT companies work and what their recruitment needs are.
Have the full array of sourcing instruments to choose from, based on each client's needs and preferences.
- Are fast and efficient.
- Have a team of professional recruiters trained in IT who know how to read between the lines of job descriptions.
- Never compromise with quality and always deliver on our promises.
- Follow a transparent, communication-based recruitment process that brings you talented motivated professionals, not just employees.
- Pitch your company, team and management to the candidates, making sure every job applicant we present to you believes in what you do and shares your values.

CUSTOMER FEEDBACK

“I am really impressed by the delivery on promise and I would certainly be happy to continue our work and would highly recommend your team to anyone who needs to hire IT talent.”

UBER

“We are sure that we will continue to work with MiNDS in the future and that is why I would like to highly recommend them as a trustworthy business partner.”

Infragistics

“They are not a traditional recruitment company in a sense that they provide carefully selected, culturally aligned with our values people, who will really fit into our company environment. They do understand our needs and I strongly would recommend their work to IT companies who want to expand their teams. ”

Xoomworks





MINDS

PEOPLE

Thank you!

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